

Minako Hattori
Managing Director, Japan

Minako Hattori is a seasoned specialist in M&A communications who has played a leading role on almost all the transactions Gavin Anderson Japan has advised on since she joined the firm in 2002, including high-profile strategic cross-border deals and private equity-related projects.

More broadly, she is also a highly regarded expert in the fields of corporate and financial communications and media relations, she has developed and managed effective communications strategies for clients across a wide range of industries.

She came to Gavin Anderson Japan after working for some 14 years at investment banks. Most recently she spent three years in the investment banking department of Dresdner Kleinwort Wasserstein in Tokyo, where she was a sector banker for the M&A advisory team, covering transportation and industrial sectors and privatization projects, and earlier worked in IR corporate management.

Before joining Dresdner, she spent two years as Assistant to the Counselor for Industrial and Scientific Affairs at the Embassy of Switzerland in Tokyo. This followed earlier positions in the Japanese equity research departments of Morgan Stanley and Jardine Fleming where she covered the pharmaceutical, food, steel and shipbuilding sectors.

She has a Bachelor of Arts from Tsuda Jyuku University, where she majored in International Relations. Among other qualifications, she is also a qualified US CPA.